

# 2016 ANNUAL REPORT



CREDIT UNION OF  
**OHIO**

# Message from the Chair

Dear Credit Union Member/Owner:

At Credit Union of Ohio, we stay true to the original mission of the credit union movement that started over 100 years ago. Credit Unions were established as a not-for-profit entity; as a cooperative to serve its members' financial needs in an accessible and responsible manner. I am proud to serve with the other volunteer members of your Board of Directors. Board members are not compensated every decision is made with a fiduciary obligation for the sole benefit of our membership. The Credit Union of Ohio is the truest form of democratic governance, where each member has one vote regardless of the value of his or her account. We are here to serve extraordinary people with ordinary means. As a proud member of Credit Union of Ohio for over thirty years, it is an honor to serve you.

In 2016, like every year, your Board of Directors, your credit union management team and staff maintained our first priority of keeping your deposits safe by exercising our fiduciary duty and due diligence. Serving over 18,500 members and protecting \$141 million dollars worth of assets is a team effort.

We continue to provide financial education workshops in the school classroom and for our members to help them become "savers." Our active community involvement along with introducing secure technological financial mobile apps keeps Credit Union of Ohio on the forefront of the credit union industry. Each member of your Board of Directors is Proud to Serve You. Our focus is to serve you and your family's needs rewarding Main Street not Wall Street. A partnership meeting your financial needs.

Sincerely,



Aristotle Hutras, Board Chair

## Board of Directors

Aristotle Hutras, Chair

Debra Lawver, Vice Chair

Elizabeth Chase, Secretary

Jonna Saul-Anderson, Treasurer

Danny Bailey, Director

Tahsin Imm, Director

Sylvester Patton, Director

# Message from the CEO

Dear Credit Union Member/Owner:

In 2016, the Credit Union had a very busy year with many positive changes in technology: adding ApplePay and mobile deposit from a smart phone, and customizable VISA purchase alerts. The credit union also updated the online loan application to be responsive for smart phone/tablet, and created a relationship with TrueCar online auto buying service.

From a financial perspective, the credit union had another solid year. Year-over-year, net loans increased 6.6%; booking over \$19.8 million in new loans and lines-of-credit. The credit union expanded its field of membership this year to now serve anyone working, going to school, or living in Cuyahoga County (Cleveland area). Over 1,500 new individuals became members of Credit Union in Ohio 2016. The credit union membership now stands at 18,520.

For 2017, we will continue to upgrade other electronic deliveries such as: Popmoney®. Members can send, request and

receive money with just about anyone online or through their mobile device. Also, we will soon be announcing the CheckFree Bill Payer Service that will give members many more options when it comes to paying bills. In mid-2017, the credit union anticipates rolling out a new online membership application. A typical new account app can take up to 30 minutes to complete. This new application can be completed in as little as four minutes.

Over the past year we have enhanced our technology and services to provide more convenience to you. We thank you for your membership and look forward to serving all your financial needs.

Respectfully,



Rich Capuano, President/CEO

## Executive Management Team

Richard A. Capuano, Jr., CEO

Jill Gerschutz, VP of Marketing &  
Strategic Planning

Tonya Keaton, VP of Operations &  
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Greg Moss, VP of Information Systems

Tami Peyton, VP of Human Resources

Karen Rose, VP of Finance

# Statement of Financial Condition

for the years ending December 31, 2016 and 2015\*

<b><u>ASSETS</u></b>	<b><u>2016</u></b>	<b><u>2015</u></b>
Loans to Members	\$ 62,826,241	\$ 58,943,279
(Less) Allowance for Loan Loss	(227,465)	(182,212)
Cash	958,870	706,255
Certificates of Deposit	53,202,400	51,666,000
Investment Securities / Other	9,000,000	5,550,000
Corporate Credit Union	5,566,919	6,863,946
Accrued Interest Receivable	342,515	303,899
Property & Equipment, Net	5,553,161	5,457,275
Prepaid Expenses	241,692	205,593
Share Insurance Deposit	1,195,442	1,178,214
Other Assets	2,521,539	2,916,026
<b>TOTAL ASSETS</b>	<b>141,181,317</b>	<b>133,608,276</b>
<b><u>LIABILITIES &amp; EQUITIES</u></b>		
Share and Savings Accounts	122,229,931	118,895,987
Accrued and Other Liabilities	4,476,143	382,254
<b>TOTAL LIABILITIES</b>	<b>126,706,075</b>	<b>119,278,241</b>
Members' Equity	14,475,243	14,330,035
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>\$ 141,181,317</b>	<b>\$ 133,608,276</b>

# Income Statement

for the years ending December 31, 2016 and 2015\*

<b><u>INTEREST INCOME</u></b>	<b><u>2016</u></b>	<b><u>2015</u></b>
Interest on Loans	\$ 3,673,686	\$ 3,477,638
Interest on Investments	751,950	657,370
<b>TOTAL INTEREST INCOME</b>	<b>4,425,636</b>	<b>4,135,008</b>
<b><u>INTEREST EXPENSE</u></b>		
Borrowed Funds	-	-
Interest Expense	472,230	493,900
<b>TOTAL INTEREST EXPENSE</b>	<b>472,230</b>	<b>493,900</b>
NET INTEREST INCOME	3,953,406	3,641,108
Provision for Loan Losses	234,306	(10,184)
Net Interest Income After Provision for Loan Losses	3,719,100	3,651,292
Non-Interest Income	2,870,397	2,746,622
<b>NET INCOME BEFORE EXPENSES</b>	<b>6,589,497</b>	<b>6,397,914</b>
OPERATING EXPENSES	6,444,289	6,380,017
EXTRAORDINARY (GAINS) / LOSSES	-	-
Other Gains / (Losses)	-	(29,752)
<b>NET INCOME BEFORE NCUA ACTIVITIES</b>	<b>145,208</b>	<b>(11,855)</b>
INCOME (CHARGE) FROM NCUA ACTIVITIES**	-	-
<b>ADJUSTED NET INCOME</b>	<b>\$ 145,208</b>	<b>\$ (11,855)</b>

\*These financial statements have been prepared internally. \*\*NCUA activities represent charges incurred throughout the country by corporate and individual credit unions insured by the agency. These losses are passed through and shared by all federally insured credit unions. Credit Union of Ohio's share of these items are reported in a separate line item.

**Hilliard Office**

5500 Britton Pkwy.  
Lobby—Mon - Thurs: 9 am to 5 pm  
Fri: 8:30 am to 5 pm • Sat: 9 am to 1 pm  
Drive-Thru—Mon - Thurs: 8 am to 5 pm  
Fri: 8 am to 5:30 pm • Sat: 9 am to 1 pm  
24-hr. drive-up ATM • Night depository

**Downtown Office**

152 E. Broad St.  
Mon - Thurs: 9 am to 4:30 pm  
Fri: 8:30 am to 5 pm  
24-hr. walk-up ATM • Night depository

**Grove City Office**

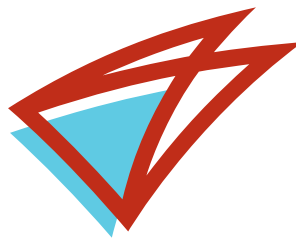
2397 Old Stringtown Rd.  
Mon, Tues, Thurs: 9 am to 4:30 pm  
Wed: 9 am to 1 pm • Fri: 8:30 am to 5 pm  
Sat: 9 am to Noon • 24-hr. walk-up ATM

**Campus Office**

1652 Neil Ave.  
Mon - Thurs: 9 am to 4:30 pm  
Fri: 8:30 am to 5 pm  
24-hr. walk-up ATM

**Additional ATM Locations**

Statehouse Garage (Green Level)  
25 S. Front St. (Ohio Dept. of Education)  
30 W. Spring St. (BWC Building)



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